

Thinking of selling your home as For Sale By Owner (FSBO)?



This overview walks you through the FSBO process — from finding a buyer to closing the sale. With the right support and preparation, you can take control of the process and sell your home on your terms. When hiring DAL Law Firm, not only are you hiring a real estate attorney, but also one who has prior experience as a real estate agent, worked at an escrow company, and also worked previously for a mortgage lender. Just the right combination of experience you need to ensure a smooth transaction when selling your home. We offer our FSBO services as a flat fee; there's no hidden fees or surprises.

Inside, you will find our 5-step process to help you sell your home with confidence!

Our 5 Step FSBO Process

1 Find A Buyer

For most of our clients, their buyer on a FSBO transaction is a neighbor, family member, or friend. If you have not already identified a buyer, you may wish to retain the services of a real estate broker to assist you with finding a buyer.

2 Complete Our FSBO Intake Form: This form is going to provide our office with the agreed upon key terms in the sale of your home, including but not limited to:

- Purchase price
- Buyer's financing (cash or loan type)
- Closing timeline
- Contingencies

3 Hire Our Office For The The Purchase & Sale Agreement

When electing to hire our office, we provide you with the legal fee for our services. Half is due to retain our office and the remaining half is due at closing. Once you and the buyer have signed the purchase and sale agreement, we will open escrow and review your preliminary title report to ensure we are on track for the closing timeline. We are here to support you and answer any questions you may have during the closing process. If your buyer is purchasing the home with cash, closing can be in as little as 10-14 days. If the buyer is financing, closing can take about 30 days.

4 Move Toward Closing

Once contingencies are satisfied or waived, we will prepare for closing with the title and escrow company. We are available to answer any questions as they arise and guide you through a smooth closing. We will also review your final closing documents prior to you signing them with escrow.

5 Close the Sale

On closing day, funds are received by escrow from the buyer (and/or buyer's lender), escrow pays closing costs including any liens on the home, the legal documents are recorded with the county (and excise tax paid), keys are given to the buyer, and sale proceeds are sent to you. Congrats — the sale is complete!

Simple Pricing

- Flat Fees
- Half due at hiring
- Balance due at closing
- No hidden fees

Want to learn more? Check out the links below to some of Darcel's informative YouTube videos discussing **FSBO** in detail:



[FSBO Transactions](#)



[How Long Does FSBO Take?](#)



[Seller Disclosure Form](#)

What Our Clients Are Saying



"DAL Law Firm was endlessly helpful in navigating us through the process of selling our home off market. The real estate transaction went flawless and DAL was always asking the right questions, thinking at least one step ahead and quick to provide additional support when sudden additional items surfaced. I'd absolutely use DAL again for any legal need that arises."

- Cailen G.



"Darcel handled a complex real estate sale for us and it went off w/o a hitch. Great!"

- Larry H.



"DAL law firm did an incredible job in helping us with the purchase of our new home. We highly recommend Darcel and her team of associates as they have excellent communication and follow up. Thank you for making our transaction go as smooth as possible!!!"

- John B.